

highlights

“Helping people reach out and connect with their community”

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The mission of Cardinal Services is to support people with challenges or disabilities in reaching their personal goals.

Cardinal Reflects National Trends While Needs Continue To Grow



*Jane Greene, C.E.O.,
Cardinal Services, Inc.*

FY '09 was the most financially challenging year Cardinal Services has had in over 5 years. The frightening thing is that we have yet to see the funding cuts that will be required to bring the federal deficit under control, and once those cuts are made, our challenge may well be even greater.

The financial challenges of this past year were largely caused by health insurance cost increases. Cardinal's self-funded medical insurance expense for the year was \$375,000 greater than anticipated. The 2010 operating budget shows a \$1,000,000 increase in medical insurance cost over what was budgeted in FY '08. Cardinal's medical insurance budget represents 14% of our \$21,000,000 operating budget for FY '10 or \$3,000,000. That is after substantially altering the plan we previously offered to employees by offering a typical plan, an HRA design and a catastrophic plan.

As an additional result of the increase in medical insurance expense, Cardinal is unable to give employees wage increases this year, we eliminated the 401k contribution and lowered entry level wages for all positions. Many other cost containment changes were made as well.

All of these changes were made in order to balance the budget. These changes were necessary even though there were no substantial funding reductions. Once funding reductions occur, Cardinal will be in the position of having to make some very difficult decisions.

Donors have continued to support the organization even in this difficult financial environment. That shows their commitment to the Cardinal mission and has enabled Cardinal to continue meeting the strategic goals. Donors contribute to operating expense, the endowment fund and toward capital needs. The assistance provided in each of these areas is extremely important to the organization and to those served. The community has continued to be supportive, "rising up" to help Cardinal. Thank you, donors! Your continued support is very much needed.



John and Chris work together at our CCI workshop, assembling parts for Chore Time-Brock. Here they enjoy their afternoon break.

Cardinal's WIC program is the fastest growing WIC in the State of Indiana, serving 1500+ families/month.

SHOPPING LIST

Here are a few items of which we find ourselves in need.

- Plastic rain ponchos
- Magazines
- Digital video camera
- Receiving blankets
- Onesies
- Diapers
- Small desk



NEW SERVICE AT CCI

Did you know that Cardinal's manufacturing arm, CCI now offers shrink wrap service? Everything from calendars and CDs to whatever you can imagine.

The wrapping equipment, recently purchased from Harmony Marketing Group creates more work for Cardinal clients, not only along the wrapping line, but also in related jobs. For a work floor that has been way too quiet since late last year, it is a welcome addition. If you can use shrink wrap service, call Jay Tate at (574) 371-1305.

We will soon have a KABS vehicle dedicated to serving the outer county in Kosciusko County. Keep a look out!

What A Birthday!



Brent gets a good look at the #49 car up close!

To call Brent a race fan is like calling the sun a lamp. Brent *loves* auto racing, whether it's a race at an area track or the "big time" races of NASCAR. So when staff and friends began planning his recent 54th birthday party,

the race theme naturally came to mind. But how to make it extra special?

Brent's friend, Dave Alderfer, who often joins him to watch races on weekends, happens to have connections to the Mentone-based Snyder Racing Team. The team is owned by dad, Ken and sons Dax and Darek (who also functions as driver). All three came to Brent's party and hauled their #49 modified racer along for the fun.

"It was so hard keeping it a secret," said Cardinal staff Brenda Alderfer, Dave's wife. "I knew Brent

would be so excited and I got more and more excited just thinking about it."

Staff and friends from Cardinal joined Brent for cake and presents, along with his mom, Jane and his sister and her kids. It was already a terrific birthday. Then the Snyders arrived with their car – and WOW! What a great surprise!

This was a very good birthday for Brent, surrounded by loving family, friends, staff...not to mention a pretty gnarly car!



Pictured (l-r) are Dax Snyder, Ken Snyder, Brent, Dave Alderfer, and in the #49 car, Darek Snyder.

Clothes For The Closet



Director of Development, Candy Townsend (2nd from left) accepts the Fund start-up check from Symmetry Employees.

Upon hearing that Cardinal employees in the children's programs were sometimes using their own money to purchase needed clothing for children, Loreen Lemon of Symmetry Medical thought to herself, "This is something we can help with."

Organizing her fellow Symmetry employees to action, they collected \$1,177 to establish the

Clothes for the Closet Fund at Cardinal Services. The new fund will be a resource for staff in our children's programs: WIC, Healthy Families, First Steps, Head Start and Early Head Start. Now when a teacher or therapist sees a need, they don't have to reach into their own pocket, but can turn to the *Closet* for funds to help a child.

Lemon points out that this is not a Symmetry project alone. "We hope others in the community will join us by contributing to the fund," says

Lemon. "With each of us doing a little, we can do a lot to help the kids who need it."

To donate to the *Clothes for the Closet Fund*, make your check payable to Cardinal Services and include the fund in your memo line. Your donation will go toward clothing for children in our community.

You May Be Surprised To Learn...



Eula Mae and a friend from the church have a great time making the meal together.

The first Wednesday of every month several Cardinal consumers volunteer in the soup kitchen at the First United Methodist Church of Warsaw. They plan the meal, purchase the ingredients needed to make it, deliver everything on Tuesday, and then on Wednesday, they arrive early to help prepare the day's meal.

In September, the group decided they would serve a taco salad and potato bar with cheesecake for dessert. They divided up the ingredients needed and scattered to do their shopping. Wednesday morning, alongside other volunteers from the church, more than a dozen Cardinal volunteers prepared the meal.

Before doors open to community members, it's a special time when all those who prepare the meal, sit down and share lunch together. These volunteers, Cardinal consumers and church members alike, share a bond that goes well beyond any definition of ability.

When the doors open, everyone has their job: serving, setting out desserts, and beverages, cleaning tables and floors, washing dishes. The list of jobs is long, but working together they get it finished and their mission of feeding the hungry is fulfilled.

Rumor has it that October's menu is a sandwich and homemade vegetable soup. Mmmm.

For more on this story, visit our website at www.cardinalservices.org.



The Soup Kitchen Crew



The Indiana University School of Dentistry's *Seal Indiana* mobile dental program will be providing exams and fluoride treatments for children in all our Head Start classrooms on October 29th.



You can find volunteer opportunities available at Cardinal as well as other county not-for-profits by going to <http://volunteerkosciusko.com>.

Thanks to everyone who has given to Cardinal Services from June 12, 2009 to August 28, 2009.

Cindy Anglin
Joe and Connie Banks, III
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We attempt to properly recognize all of our supporters. If you feel your name should be on this list and it does not appear, or appears inaccurately, please accept our apologies. Please contact the Development Department at (574) 371-1344 and we will correct the error in future publications.



Please consider including Cardinal Services in your estate planning. Visit www.cardinalservices.org and click on the "Donate" window to read more about your options.

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Cardinal Services, Inc.
504 North Bay Drive
Warsaw Indiana 46580

574-267-3823
TDD 574-268-2393
www.cardinalservices.org



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The Wrap On The Race!



Don't miss our new website at
www.cardinalservices.org.



\$5,000 grand prize winner Keegan McHose pictured with Quacky the Duck and Jane Greene, Cardinal Services C.E.O.

On a darkly cloudy Saturday in July, we launched 8,285 rubber ducks into the canal at the Village at Winona. The rains held off, the crowd showed up, the ducks floated calmly along, and a winner was determined: recent college grad Keegan McHose – *congratulations, Keegan!*

Despite fears that the economy would dampen our Duck Race fundraiser, our supporters showed their loyalty to and faith in Cardinal by doing better than ever. Our final tally places us at just over \$43,000 raised by this year's race. **YOU DID IT!!** You made this fundraiser a success! Thank-you!



Splash down!